



Are you looking for a new challenge?

Do you have a background in molecular biology and are you good at listening, interpreting and advising? Then you can be the right candidate for us. We are looking for a:

Sales Representative Consumables

As sales representative consumables, you are part of the consumables sales team that sells reagents and small equipment on the market.

You proactively visit (potential) customers. You have good knowledge of the market and of our specialized products. This allows you to respond excellently to the needs and developments of your discussion partners with appropriate advice.

Important aspects of your duties are:

- Gathering market, product and customer knowledge;
- Lead finding;
- Realizing an increase in turnover;
- Preparing forecasts and offers;
- Preparing and giving product demonstrations to (potential) customers;
- Maintaining the CRM system;
- Representing the organization during trade fairs.

Requirements:

- You have at least a HBO+ work and thinking level;
- Graduate in molecular life sciences or a strong affinity with this;
- Very good communication and social skills;
- You are structured and accurate and can plan and organize well;
- You have an excellent command of the Dutch and English languages, both verbally and in writing;
- Good command of Microsoft Office and ERP systems (we work with AFAS).

We offer:

- A pleasant and dynamic work environment with enthusiastic colleagues.
- Working at the forefront of science.
- Room for initiative and responsibility
- Family atmosphere.
- Bonus and commission.



We are:

GC biotech, based in Waddinxveen, is an independent supplier of laboratory automation. The focus is on instruments, software, kits and reagents, developed with the aim of simplifying, accelerating and improving life sciences research. As a partner to our customers we seamlessly connect to their needs and wishes, resulting in optimally functioning automation.

Interested?

Want to know more about the vacancy? Please contact Erik Stevens tel: +31 (0)182 22 33 00. You can apply by sending a letter and CV to hr@gcbiotech.com. To learn more about our organization, please visit our website: www.gcbiotech.com.