



GC biotech UK Ltd is the UK arm of GC biotech B.V., based near Gouda in The Netherlands. GC biotech is a laboratory automation specialist with novel equipment such as robots, liquid handlers and a pipette tip washer.

Also in the product portfolio is sister company CleanNA. This organisation produces kits for extraction of DNA from various starting materials used for NGS and COVID detection.

Due to the growth of our organization we are looking for a

Sales Representative UK

As a Sales Representative in the UK you are primarily responsible for increasing sales by selling reagents, kits and equipment to customers mainly in the UK. Furthermore, you are responsible for maintaining the relationship with our distributors worldwide.

As most of your colleagues work in the Netherlands a high level of independent and initiative is required.

Key responsibilities

- Increasing sales with existing and new customers.
- Demonstration of products.
- Maintain knowledge of customers and their products.
- Visiting distributors worldwide.
- Preparing and issuing quotations.
- Keeping the CRM system up to date.

Competences & Skills

The person we are looking for calls himself an entrepreneur and has a background in molecular biology and a good knowledge of molecular biology lab techniques and NGS.

Your organizational, communication and analytical skills are strong and you understand the full sales process. Due to your education and several years of experience in the (related) field, customers will experience you as reliable and trustworthy.

We offer

- Working at the forefront of science.
- Good learning facilities in a pleasant and dynamic working environment.
- A competitive salary with bonus and commission opportunities.
- Laptop and mobile phone.

Interested?

Do you want to fulfill this role in our organization, or do you want to know more about this vacancy?

Please contact Simon Taylor (tel: 01923 517 118). If you want to apply, please send your CV and letter of motivation to: hr@gcbiotech.com

Do you want to know more about our organizations? Take a look at our websites:

www.gcbiotech.com and www.cleanna.com